

# COMMON GROUNDS

## STARTUP PRESENTATIONS

ONE WEDNESDAY EACH MONTH AT 8:30 AM

8:30 AM Coffee & Networking  
9:00 AM Startup Presentations



**SMARTstart**  
PASCO BUSINESS INCUBATORS

37837 Meridian Avenue, Suite 309  
Dade City, FL 33525



Apply now to take part in SMARTstart's monthly Common Grounds Startup series. Every month two individuals will be chosen to present a five-minute pitch and introduce their business idea to the local entrepreneurial community in Pasco County. Each pitch will be followed by a question and answer/feedback session with the gathered community.

Ready to share your idea? Complete the application below and return to SMARTstart Pasco Incubators 37837 Meridian Avenue, Suite 309 Dade City, FL 33525 or email to Andrew Romaner [aromaner@pascoedc.com](mailto:aromaner@pascoedc.com). **Applications are accepted on a rolling basis and will be considered each month.**

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Business Startup Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Mailing Address: \_\_\_\_\_



1. Summarize your business or idea (what is your product or service?):
  
  
  
  
  
  
  
  
  
  
2. Describe how your business or idea is unique (why would customers choose your product/service over competitors or existing businesses?):
  
  
  
  
  
  
  
  
  
  
3. Describe what you have done to validate your business or idea (market research, customer interviews):
  
  
  
  
  
  
  
  
  
  
4. Who are your target customers?
  
  
  
  
  
  
  
  
  
  
5. What is your number one business priority? (Check all that apply)

- I need capital/investment
- I need customers
- other
- I need to test an idea
- I need strategic partners
- I need networking opportunities
- I need employees

Describe in detail:

